



Date: May 7, 2026
To: LOCSD Board of Directors
From: Ron Munds, General Manager
Subject: **Agenda Item 9B – 05/07/2026 Board Meeting**
April General Manager's Report

Parks for Los Osos Earth Day Celebration Event

Parks for Los Osos, a new non-profit dedicated to building a healthier, more connected Los Osos/Baywood by developing, enhancing, supporting, and preserving inclusive park facilities and recreation opportunities for people of all ages and abilities for future generations, held an Earth Day celebration at Sunnyside School on April 25th. The event included a Town Hall style discussion which included representatives from Parks for Los Osos, LOCAC, LOCSD and both District 2 supervisor candidates.

Many of the local non-profits and service organization and clubs were present and had information tables with wonderful displays on their purpose and missions. There were activities for kids, live music and food which gave the event a wonderful family feel. The Sunnyside Park Citizen's Coalition provided tours of the Sunnyside facilities and the Waldorf School opened their doors to the general public to show the many things that they are engaged in.

SLO County's 2026 Emergency Medical Services Request for Proposal Update

It's been almost a year and a half since I reported on the County working towards releasing a Request for Proposal for ambulance transport services. During this time, I have been working with the County, other CSD's and the City of Paso Robles to ensure the special districts' concerns are addressed in the process.

I recently had a meeting with Chief Stornetta, the City of Paso Robles fire chief, who is leading the project on the behalf of the supporting public agencies. He provided me with the attached information flyer which summarizes the effort and the benefits to county residents.

The RFP is currently being reviewed by the State of California for consistency with state law and the associated government codes. Once the review is completed, the RFP will be brought back to the Board of Supervisors for approval and release.

Staff is monitoring the progress of the process, and more information should be available before the end of this year. This process is important to our community since the District has been actively involved in ensuring reasonable ambulance response time to our residents for the past four years.

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SLO COUNTY'S 2026 EMERGENCY MEDICAL SERVICES RFP

MISSION: A regional commitment to providing equitable prehospital Emergency Medical Services through transparency, accountability, and fiscal sustainability.



THE RESPONSE AREA

The current contract consists of three zones that all provide emergency ambulance and 911 response services.

**The Southern Zone has not been exclusive since 2013.*

AREAS	EXCLUSIVE?	METHOD TO EXCLUSIVITY
North	Yes	Non-Competitive
Central	Yes	Non-Competitive
South*	No	-



PASO SUBCONTRACT RFP: PRIVATE TRANSPORT PARTNER

- Mandatory Bidders' Conference:
 - AMR
 - San Luis Ambulance Services
- AMR was the **only** company to submit a bid.
- Contract with AMR pending County RFP Award.
- No Award - No Partnership.
- Services provided by AMR and not the Fire Department, which provides:
 - Accountability
 - Transparency

EVENT	DUE DATE
Release of RFP	February 6, 2025
Mandatory Pre-Proposal Conference	February 13, 2025
Deadline for Written Questions	February 20, 2025
Responses for Questions Posted	February 24, 2025
Proposals Due	April 7, 2025
Oral Presentations and Interviews	April 23, 2025



FEDERAL & STATE HEALTH CARE FUNDING



- Federal funding calculated on a 3 year average (FY 23/24, 24/25 & 25/26).
- San Luis Ambulance received federal funding (through 2025).
- Public/Private Partnership eligible for similar funding.



ABOUT AMR



- Founded in 1992
- Operating in 24 of 58 California Counties (41%).
- Provide Air Medical Services in 56 of 58 California Counties (97%).
- Prime Ambulance Contractor for FEMA (National).
- Surge Capacity
- Possess National Buying Power
- Innovative Services to Address:
 - Behavioral Health
 - Unhoused
 - Nurse Navigation



AMR is committed to retain our incumbent workforce.



THE RFP PROCESS

The competitive bidding process benefits SLO County by:

- Ensuring Fair Prices Driven by Competition
- Encouraging:
 - Innovation/Modernization
 - Modern Services
- Providing Financial and Operational Transparency
- Prevents Corruption
- Recovering County Costs:
 - Dispatch Services
 - Contract Oversight
 - RFP Process



BENEFITS OF THE PUBLIC-PRIVATE MODEL

- 100% of revenue is reinvested to improve pre-hospital services.
- Transparency - Accountability - Sustainability
- Supports proactive programs addressing mental health, substance use, services for unhoused individuals, and efforts to reduce emergency room overcrowding.
- Leverages local resources by adding surge ambulances and upgrading dispatch systems to improve response times.
- Features a scalable and flexible model capable of adapting to future challenges and demands.