




March 26, 2018

TO: LOCSO Board of Directors
FROM: Jose Acosta, Utility Systems Manager 
SUBJECT: **Agenda Item 11H – 4/5/2018 Board Meeting**
Adopt Resolutions Authorizing the Purchase of a Replacement Utility Vehicle and Declaring Utility Vehicle Surplus to District Needs

President

Vicki L. Milledge

Vice President

Marshall E. Ochylski

Directors

Charles L. Cesena
Louis G. Tornatzky
Vacant

General Manager

Renee Osborne

District Accountant

Robert Stilts, CPA

Unit Chief

Scott M. Jalbert

Battalion Chief

Greg Alex

Mailing Address:

P.O. Box 6064
Los Osos, CA 93412

Offices:

2122 9th Street, Suite 102
Los Osos, CA 93402

Phone: 805/528-9370

FAX: 805/528-9377

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DESCRIPTION

The Utility crew maintains and utilizes the fleet of District vehicles to perform all necessary tasks and respond in emergency situations. Unit A, is a 2000 Ford F-250 Super Duty truck, with approximately 105,000 miles and eighteen years of wear and tear. This vehicle is in need of replacement due to the age and for safety concerns.

STAFF RECOMMENDATION

This item will be approved along with the Consent Calendar unless it is pulled by a Director for separate consideration. If so, Staff recommends that the Board adopt the following motion:

Motion: I move that the Board adopt Resolution 2018-07 authorizing the purchase of a replacement Utility Vehicle from Perry Ford at the quoted price of \$32,602.28; and, adopt Resolution 2018-08 declaring Utility Vehicle Unit A surplus to District needs and to be used as trade-in value included in the quoted price.

DISCUSSION

The utility crew maintains and utilizes the fleet of District vehicles to perform their daily duties and respond to emergency situations. This fleet of vehicles contains various vehicles, each which is designated for certain responsibilities and a few which may only perform certain functions.

The vehicle in need of replacement is Unit A. It is a 2000 Ford F-250 Super Duty truck, with approximately 105,000 miles. This vehicle has well surpassed its designated life span of ten years. Although the vehicle has lasted eighteen years and has been very useful to the district, its current condition is not so reliable.

The vehicle is in need of brakes, the bed of the truck is rusted through in a several areas, has much interior and body wear, and for the past two years has mostly been giving the water crew electrical component malfunctions. Recently, the vehicle was diagnosed with various fuse irregularities.

This vehicle is experiencing electrical fuse malfunctions, causing the speedometer to not register, the overdrive turning off, the vehicle not starting and employees stranded at various locations and work sites. These issues are safety concerns for the employees and public as well. This item was presented at UAC's March 21st meeting and following committee discussion recommended that the Board approve the purchase of a new Utility vehicle from Mullahey Ford. This item was also presented to FAC at their April 2nd meeting for committee input.

The initial quote provided by Mullahey was not inclusive of taxes and fees, when calculated, their quote was higher than Perry Ford. Perry Ford was able to provide an updated quote, with a 2019 vehicle price, inclusive of taxes and fees and trade in value for vehicle being replaced, Mullahey Ford never responded to requests for trade-in value. The quote sheets being provided are up to date, accurate and final pricing.

Attached is a copy of lowest quote, with all specifications required, being satisfied, as well as correspondence from 4 of the 6 dealerships contacted. The following dealerships were contacted and their quotes or responses:

1. Arroyo Grande Chevy - Spoke with salesman and the company could not provide a quote for specified vehicle.
2. Paso Robles Chevrolet - Salesman provided a quote of \$45,853.
3. Perry Ford - Salesman provided an estimate of \$32,602.28, this includes trade-in amount.
4. Mullahey Ford - Salesman provided a quote of \$34,674.78.
5. Paso Robles Ford - Salesman was not able to provide a quote for the specified vehicle, phone communication.
6. Alfaro Chevrolet- Salesman did not provide a quote.

FINANCIAL IMPACT

The financial impact is estimated to be \$32,602.28, assuming the vehicle is still available for purchase. Funding for the purchase of the vehicle will come from Fund 500, Vehicle Reserve Fund which currently has \$112,042.

Attachments

Perry Ford

San Luis Obispo

Quote

TO: los osos community service district

Date: 3/26/2018

Attn: jose

We are pleased to submit a quote on the following:

| 2019 | Ford | f250 4X4 | regular cab | xl pick up | factory order |
|------|------|-------------|-------------|--------------|---------------|
| Year | Make | Model | | Trim | tow package |
| | | 6.7l diesel | | auto | |
| | | Engine | | Transmission | |

PLEASE SEE EQUIPMENT LIST

| | | |
|----------|-----------|-----------|
| COST | 34,128 | |
| TAX | 2474.28 | |
| LICENSE | 0 | e plate |
| SUBTOTAL | 36,602 | |
| REBATE | 0 | |
| REBATE | 0 | |
| TRADE | 4000 | 2000 F250 |
| TOTAL | 32,602.28 | |

Doc fee: \$0.00

tax rate 7.25%

Vehicles out of stock – subject to availability. Prices subject to change by manufacture prior to ordering.
Thank you for the opportunity to submit this quote and we hope we may be of service to you in the future.

HARVEY GREEN

Harvey Green, Commercial & Lease Manager

3/26/2018

Date

Cell: 805.234.7211
12200 Los Osos Valley Rd.

Email: HarveyGreen@Charter.net
San Luis Obispo, CA 93405-7222

Direct Fax: 805.544.7548
805-544-5200

VIRTCDP V4.56 5432 EN

CNGP530

VEHICLE ORDER CONFIRMATION

03/26/18 17:59:14

==>

Dealer: F71497

2019 F-SERIES SD

Page: 1 of 1

Order No: 0326 Priority: G4 Ord FIN: KA049 Order Type: 5B Price Level: 915

Ord PEP: 600A Cust/Flt Name: LOSOSOS PO Number:

RETAIL

RETAIL

F2B F250 4X4 SD R/C \$35780

10000# GVWR PKG

142" WHEELBASE

425 50 STATE EMISS NC

Z1 OXFORD WHITE

512 SPARE TIRE/WHL2 NC

A VNYL 40/20/40

JACK

S MEDIUM EARTH GR

794 PRICE CONCESSN

600A PREF EQUIP PKG

REMARKS TRAILER

.XL TRIM

SP DLR ACCT ADJ

.TRAILER TOW PKG

SP FLT ACCT CR

572 .AIR CONDITIONER NC

FUEL CHARGE

.AM/FM STER/CLK

B4A NET INV FLT OPT NC

99T 6.7L V8 DIESEL 8995

DEST AND DELIV 1295

44W 6-SPEED AUTO NC

TOTAL BASE AND OPTIONS 46460

TD8 .LT245 BSW AS 17

TOTAL 46460

X3H 3.31 ELOCKING 390

THIS IS NOT AN INVOICE

JOB #1 BUILD

*TOTAL PRICE EXCLUDES COMP PR

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

F9=View Trailers

S099 - PRESS F4 TO SUBMIT

QC07889

V1DP0049

2,6

ARROYO GRANDE CHEVY

Jose Acosta

From: Josh Ensminger <joshensminger@gmail.com>
Sent: Tuesday, February 27, 2018 9:08 AM
To: Jose Acosta
Subject: Re: Josh from AG Chevy

Hi Jose

There are no Reg Cab or Double Cab diesels right now. Just crew Cabs. Its sounds weird but there is not a lot of diesel trucks period right now in the state just good gas engine deals.
Does It have to be diesel?

Thanks

Josh

Sent from my iPhone

> On Feb 26, 2018, at 12:42 PM, Josh Ensminger <joshensminger@gmail.com> wrote:

>

> Ok a diesel and are you wanting white?

>

> Sent from my iPhone

>

>> On Feb 26, 2018, at 11:07 AM, Jose Acosta <jacosta@losososcsd.org> wrote:

>>

>> Josh,

>>

>> I apologize, the truck we are replacing is a diesel and we would like to replace in kind. Could you amend the quote accordingly, please?

>>

>> Thank you,

>>

>> Joe Acosta

>>

>> -----Original Message-----

>> From: Josh Ensminger [mailto:joshensminger@gmail.com]

>> Sent: Monday, February 26, 2018 11:05 AM

>> To: Jose Acosta <jacosta@losososcsd.org>

>> Subject: Josh from AG Chevy

>>

>> Hi Jose here is the build sheet and pricing for the truck you requested. Look It over and call me at 1(805)208-6504.

>>

>> Thank you,

>>

>> Josh Ensminger AG Chevy

>>

PASO ROBLES CHEVROLET

Jose Acosta

From: cooperjoliveira@gmail.com on behalf of Cooper Oliveira
<cooper@borjonautocenter.com>
Sent: Friday, March 9, 2018 9:58 AM
To: Jose Acosta
Subject: Fwd: Chevrolet Silverado 2500

Hi Jose, I wanted to check in, i know you told me you were some time out before making a decision and I did not want to bug ya but wanted to check in to see if there was any chance you were ready to move forward on this unit that is in stock at another dealer. If your ready let me know and I will secure this unit before it is gone

----- Forwarded message -----

From: **Cooper Oliveira** <cooper@borjonautocenter.com>
Date: Mon, Mar 5, 2018 at 10:45 AM
Subject: Chevrolet Silverado 2500
To: jacosta@lososocsd.org

Hello Jose, here is a quote and specs on a truck that I can get for you now. If you are a few months away, and when the 2019's come to light to order I will send you a build quote on a order and orders usually take around 6-8 weeks. The Truck Below Sales Price is \$49,325 but after discount I can sell it to you with all Tax and fees included for \$45,853 Out The Door. Any chance your team would be ready to go with this Chevrolet Truck?

| | | | |
|-----------------------|---|--------------------------|---------------------------------|
| Model Year: | 2017 | Event Code: | 5000-Delivered to Dealer |
| Make: | Chevrolet | Order #: | VHDM4M |
| Model: | 2500HD Silverado | MSRP: | \$49,325.00 |
| PEG: | CK25903-LWB, 4WD, Reg Cab Pickup | Order Type: | FBC-Fleet Political Subdivision |
| Primary Color: | 1WT-1WT Work Truck Preferred | Inventory Status: | Available |
| Trim: | Equipment Group | | |
| Engine: | GAZ-Summit White | | |
| Transmission: | H2R-Base Cloth, Jet Black / Dark Ash, Interior Trim | | |
| | L5P-Engine: 6.6L V8 DuraMax Diesel, Turbo | | |
| | MW7-Allison, 6-Speed Automatic | | |

Chargeable Options:

| | MSRP |
|---|----------|
| DPN: Mirrors, O/S, Wide Load / Trailering, Full Feature | \$350.00 |
| IOB: Radio, 7" Color Screen, Bluetooth, w/ USB Port | \$260.00 |
| JL1: Integrated Trailer Brake Controller | \$275.00 |
| KI4: 110 Volt Electrical Receptacle, In Cab | \$125.00 |

| | |
|---|------------|
| L5P: Engine: 6.6L V8 DuraMax Diesel, Turbo | \$8,995.00 |
| NQF: T-Case, w/ Rotary Dial Controls, Electronic Shift | \$200.00 |
| PCR: WT Convenience Package | \$725.00 |
| QXT: Tires, LT265/70R17, Blackwall, All Terrain | \$200.00 |
| R9Y: FLEET MAINTENANCE CREDIT | -\$130.00 |
| UVC: Rear View Camera System | \$200.00 |
| VQ1: Holdback, Fleet Dealer Assistance | \$0.00 |
| VYU: Snow Plow Prep Package | \$385.00 |
| Z82: Trailering Package | \$280.00 |

No Cost Options:

C4M: GVW Rating 9900 Lbs
 GT4: Rear Axle, 3.73 Ratio
 K05: Engine Block Heater
 MW7: Allison, 6-Speed Automatic
 YF5: California Emissions

Other options:

1WT: 1WT Work Truck Preferred Equipment Group
 A31: Power Windows
 A91: Tailgate Lock, Remote Controlled
 AE7: Seats: 40/20/40/ Split Front Bench
 AQQ: Keyless Remote Entry
 AU3: Power Door Locks
 AY0: Airbags- Head Curtain, Side Impact
 BG9: Floor Covering: Rubberized Vinyl, Black
 C67: Air Conditioning, Manual
 DD8: ISRV Mirror, Electro-chromatic
 E63: Body: Pick-Up Bed / Box
 G80: Locking Differential, Rear
 GAZ: Summit White
 H2R: Base Cloth, Jet Black / Dark Ash, Interior Trim
 K34: Cruise Control
 K40: Engine Exhaust Brake
 K47: Air Cleaner, High Capacity
 KC4: Cooler, Engine Oil
 KNP: Transmission Cooling System
 KW5: Alternator, 220 AMP
 NC7: Emissions Override, Federal
 NZ4: Wheel, Spare, 17 x 7.5, Steel
 NZZ: Underbody Shield
 PYN: Wheels: 17" Steel
 SAF: Spare Tire Lock
 TRW: Provision, for Cab Roof Mounted Lamp / Beacon
 U2J: SiriusXM Satellite Radio, Delete
 UE0: OnStar Delete
 UQ3: Speaker System
 V22: Grille: Chrome Surround
 V46: Bumper, Front, Chrome
 V76: Recovery Hooks
 VJH: Bumper: Rear Chrome Step
 VK3: License Plate Front Mounting Hardware
 ZXT: Tire Spare: LT265/70R17 BW
 ZY1: Paint, Solid

--

Best Regards,

Cooper Oliveira
Paso Robles Chevrolet
2485 Theatre Drive
Paso Robles CA 93446
805-400-9188 Mobile
805-238-7800 Store
805-591-3531 Fax
cooperjoliveira@gmail.com
coliveira@pasocc.com



Virus-free. www.avg.com

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Best Regards,

Cooper Oliveira
Paso Robles Chevrolet
2485 Theatre Drive
Paso Robles CA 93446
805-400-9188 Mobile
805-238-7800 Store
805-591-3531 Fax

MULLAHEY FORD

Preview Order L226 - F2B 4x4 Reg Cab SRW



Preview Order L226 - F2B 4x4 Reg Cab SRW: Order Summary Time of Preview: 02/28/2018 12:42:00

Dealership Name: Mullahey Ford

Sales Code : F71474

Dealer Rep. c-hold16

Type Retail Vehicle Line Superduty Order Code L226

Customer Name L LosOsosCSD

Priority Code 19 Model Year 2018 Price Level 820

DESCRIPTION

F250 4X4 STYLESIDE PICKUP/142
 142 INCH WHEELBASE
 OXFORD WHITE
 VINYL 40/20/40 SEATS
 MEDIUM EARTH GRAY
 PREFERRED EQUIPMENT PKG.600A
 .XL TRIM
 .TRAILER TOWING PACKAGE
 .AIR CONDITIONING -- CFC FREE
 .AM/FM STEREO W/ CLOCK
 6.7L POWER STROKE V8 DIESEL
 6-SPEED AUTO TRANS

| MSRP | DESCRIPTION | MSRP |
|---------|------------------------------|--------|
| \$35685 | .LT245/75R17E BSW ALL-SEASON | \$0 |
| \$0 | 3.31 RATIO REGULAR AXLE | \$0 |
| \$0 | JOB #1 ORDER | \$0 |
| \$0 | 10000# GVWR PACKAGE | \$0 |
| \$0 | 50 STATE EMISSIONS | \$0 |
| \$0 | SPARE TIRE AND WHEEL | \$0 |
| \$0 | TRAILER BRAKE CONTROLLER | \$270 |
| \$0 | JACK | \$0 |
| \$0 | FUEL CHARGE | \$0 |
| \$0 | PRICED DORA | \$0 |
| \$8995 | DESTINATION & DELIVERY | \$1295 |
| \$0 | | |

TOTAL BASE AND OPTIONS
 DISCOUNTS
 TOTAL

MSRP
 \$46245
 NA
 \$46245

413624.78
 - 8950

 34,674.78 + fees

Customer Name:
 Customer Address:

Customer Email:
 Customer Phone:

Customer Signature

Date

This order has not been submitted to the order bank.

This is not an invoice.

Auto/Mate Co# 01 SubCo 00000 F&I Deal Info Deal# 0015694 DLENTY3

Buyer LOS OSOS COMMUNITY SERVICES DISTRICT (Last:1st - ?) LuxTx N
 LenderCd CASH ?=HLP Stock# ?=HLP N/U/D/W N TaxState CA SlsTx 7.750 %

Price & Down Payment
 Selling Price 34674.78
 Trade Allowance (0.00)
 Less Payoff .00
 Cash Deposit .00
 Cash on Delivery 37486.03
 Rebate Total .00
 Deferred Pmt Total .00

Service Contract Total .00
 Accessory Total .00
 Fee Total 117.75
 Insurance GAP
 InsCo N GAP N GAP COVERAGE
 CreditLife N Amount .00
 Level Life N Taxed N (Y/N)
 Acc&Health N GAP TaxRt 7.750 %

Finance Terms
 Term of Loan 1 Interval 01 (2=1 st)
 Rate/APR 0.000000 34674
 DaysTo1st 45 SaleDate 2 / 26 / 2018
 FirstPay 4/10/2018

Deal Recap
 TotCash 37486.03 TotTax 2693.50
 TotDown 37486.03 AmtFin .00
 CASH
 CA..PP:N OOS:N 2000

Lease
 MSRP Amount .00
 Residual Percent% or Amount 00 .00

| | |
|-------------------|----------|
| PAYMENT AMOUNT IS | .00 |
| Drive Off Amt Due | 37486.03 |

Save Skip Gross Discr Jump Oth ScAccFecRebPy

RESOLUTION NO. 2018-07

**A RESOLUTION OF THE BOARD OF DIRECTORS
OF THE LOS OSOS COMMUNITY SERVICES DISTRICT
AUTHORIZING THE PURCHASE OF A REPLACEMENT UTILITY VEHICLE**

WHEREAS, the Los Osos Community Services District is formed and operating in accordance with California Government Code Section 61100 et seq. to Provide Utility services pertaining to water services, drainage services, street lighting services and emergency response services pertaining to these; and

WHEREAS, the District has developed a replacement schedule and reserve funding source for its critical vehicles and equipment within the Utility Department; and

WHEREAS, the District's Utility vehicle has been in a state of disrepair an unacceptable number of times over the past few years and the frequency, complexity and severity of the failures of the Utility vehicle have been increasing exponentially in the past six months; and

WHEREAS, delay in replacement of the Utility vehicle is and will continue to negatively affect the quality of all Utility services provided by the department; and

WHEREAS, Utility staff and District management agree, and have recommended to and received a Board recommendation of vehicle replacement approval from the District Utility Advisory Committee and the Finance Advisory Committee, with vehicle funding recommended to be allocated from the Vehicle and Equipment Replacement Reserve.

NOW, THEREFORE, BE IT RESOLVED that the Los Osos Community Services District Board of Directors does hereby authorize the immediate purchase of a Replacement Utility Vehicle meeting Department Standards, with Funds of Not to Exceed \$33,000 from the Vehicle and Equipment Replacement Reserves and authorize the General Manager to sign the associated purchase order.

On the motion of Director _____, seconded by Director _____,
and on the following roll call vote, to wit:

Ayes: _____
Nays: _____
Absent: _____
Conflicts: _____

The foregoing resolution is hereby passed, approved, and adopted by the Board of Directors of the Los Osos Community Services District this 5th day of April 2018.

Vicki L. Milledge
President, Board of Directors

ATTEST:

APPROVED AS TO FORM:

Renee Osborne
General Manager and Secretary to the Board

Roy A. Hanley
District Legal Counsel

RESOLUTION NO. 2018-08

**A RESOLUTION OF THE BOARD OF DIRECTORS
OF THE LOS OSOS COMMUNITY SERVICES DISTRICT
DECLARING UTILITY VEHICLE SURPLUS TO DISTRICT NEEDS**

WHEREAS, a certain vehicle described as 2000 Ford F-250 Super Duty is surplus to District Needs; and

WHEREAS, the Board desires to dispose or sale/trade-in of surplus vehicle in as efficient and cost effective manner as possible,

NOW, THEREFORE, THE BOARD OF DIRECTORS OF THE LOS OSOS COMMUNITY SERVICES DISTRICT DOES HERBY RESOLVE, DECLARE AND DETERMINE THAT:

1. The equipment described as 2000 Ford F-250 Super Duty is surplus to District needs.
2. The Board of Directors directs staff to dispose of the surplus vehicle by sale/trade-in

On the motion of Director _____, seconded by Director _____,
and on the following roll call vote, to wit:

Ayes: _____
Nays: _____
Absent: _____
Conflicts: _____

The foregoing resolution is hereby passed, approved, and adopted by the Board of Directors of the Los Osos Community Services District this 5th day of April 2018.

Vicki L. Milledge
President, Board of Directors

ATTEST:

APPROVED AS TO FORM:

Renee Osborne
General Manager and Secretary to the Board

Roy A. Hanley
District Legal Counsel