



Los Osos Community Service District
2122 9th Street, Suite 102, Los Osos, CA 93402
805-528-9370 www.losososcsd.org

EMERGENCY SERVICES ADVISORY COMMITTEE MEETING

Tuesday, October 21, 2014 at 5:30 p.m.
South Bay – Station 15
2315 Bayview Heights Drive, Los Osos, CA

COMMITTEE MEMBERS

R Michael Wright, Chairperson
Jon-Erik Storm, Vice Chairperson
Jerry Dillingham, Member
Brent Marshall, Member
Vita Miller, Member
Julie Tacker, Member
Thomas Wright, Member
David Harris, Alternate Member

STAFF

Kathy Kivley, General Manager
Phill Veneris, Battalion Chief
Loree McRoberts, Executive Assistant

AGENDA

1. **Opening – 5:30 p.m.**
 - A. Call to Order
 - B. Flag Salute
 - C. Roll Call
2. **Approval of ESAC Minutes of September 16, 2014**
Presented By: Chairperson Wright
3. **Review on Financial Updates for Fund 301**
Presented By: General Manager Kivley
4. **Review of Fire Daily Activity Log**
Presented By: Battalion Chief Veneris
5. **Fire Flow Map Update**
Presented By: Battalion Chief Veneris
6. **Annual Fire Safety Fair Update**
Presented By: Battalion Chief Veneris
7. **Review of Monthly Fire Department Report for September, 2014**
Presented By: Battalion Chief Veneris
8. **Public Comment on Items NOT Listed on this Agenda:** At this time, the public may comment on items *not on this agenda*. Each commenter is limited to 3 minutes and shall address the Chairperson.
9. **Schedule Upcoming ESAC Meeting:** ESAC Meetings are normally held on the third Tuesday of the month at 5:30 p.m., unless otherwise noted November 18, 2014.

10. Recommendations to the Board of Directors of Future Committee Items

11. Closing Comments by ESAC Committee Members

12. Adjournment

Item #2

Approval of ESAC Minutes

of

September 16, 2014

**Los Osos Community Services District
Minutes of the Emergency Services Advisory Committee
September 16, 2014 at 5:30 p.m. at Station 15 - South Bay**

| AGENDA ITEM | DISCUSSION | FOLLOW-UP |
|---|--|---|
| 1. Opening | <p>Chairperson Wright called the meeting to order at 5:32 p.m.</p> <p>Roll Call: Michael Wright, Chairperson – Present Jon-Erik Storm, Vice Chairperson – Present Jerry Dillingham, Committee Member – Present Brent Marshall, Committee Member – Present Vita Miller, Committee Member – Present Julie Tacker, Committee Member – Present Thomas Wright, Committee Member – Present David Harris, Alternate Committee Member - Present</p> <p>Staff: Phill Veneris, Battalion Chief Harmony Brown, Executive Assistant</p> | |
| 2. Approval of ESAC Minutes of June 17, 2014 | <p>The ESAC reviewed the minutes of June 17, 2014.</p> <p>Committee Member Tacker requested the minutes be approved and filed, as presented. This was seconded by Committee Member Marshall and approved unanimously.</p> | Action: Approve and file minutes. |
| 3. Review on Financial Updates for Fund 301 | <p>Battalion Chief Veneris distributed a <i>Reserve Statement</i> handout, as of June 30, 2014. A <i>Revenue vs. Expenditure Summary</i> page, as included in the Agenda packet, reflects a positive balance for Fund 301 of \$5,844. The funds received from the sale of E215 was not included in this figure and with a re-calculation completed by General Manager Kivley, the final figure should be closer to \$50,000. Veneris further provided an update to adjustments made to the Reserve Accounts. Committee Member Wright and Chairperson Wright commented. This was further discussed by ESAC.</p> <p>No public comment.</p> <p>Committee Member Dillingham approved the Financial Updates with the adjustments, as explained by Battalion Chief Veneris. This was seconded by Committee Member Miller and approved unanimously.</p> | Action: The Committee recommended that the Financials for Fund 301 be forwarded to the Board, with adjustments as noted. |
| 4. Fire Flow Map Update | <p>Battalion Chief Veneris commented that Golden State Water representatives have expressed confidence in their capability to provide specific information with a GIS layer/Google Earth/or Excel spreadsheet with Lat/Long regarding pressure, flow, hydrant location and type that can be accessed on the fire engine MDC's. As of this date, it has not been provided, but progress is being made.</p> <p>A heated discussion ensued between Vice Chairperson Storm and Committee Member Dillingham. The Committee further discussed this item. Vice Chairperson Storm left the dais.</p> <p>No public comment.</p> | |

| AGENDA ITEM | DISCUSSION | FOLLOW-UP |
|--|--|-----------|
| 5. Fire Safety Fair Presentation | <p>Executive Assistant Brown updated ESAC regarding several highlights that will be included at the Fire Safety Fair on October 11, 2014 from 11 am – 3 pm in the Vons Parking Lot, including games, food and entertainment.</p> <p>Committee Member Dillingham suggested that ESAC Committee Members volunteer to assist at the event. This was further discussed by the Committee.</p> <p>No public comment.</p> | |
| 6. Review of Monthly Fire Department Report for June 2014, July 2014, August 2014 | <p>Battalion Chief Veneris gave a brief summary of the Fire Department Report for June 2014, July 2014 and August 2014 as submitted with the agenda packet.</p> <p>This was further discussed by ESAC.</p> <p>No public comment.</p> | |
| 7. Public Comment on Items NOT Listed on this Agenda | <p>No public comment.</p> | |
| 8. Schedule Upcoming ESAC Meeting | <p>The next meeting of the Emergency Services Advisory Committee will be held on Tuesday, October 21, 2014 at 5:30 p.m.</p> | |
| 9. Recommendations to the Board of Directors of Future Committee Items | <p>Topics that were identified to recommend to the Board for future Committee items were:</p> <ul style="list-style-type: none"> - Review of Fire Activity Log to identify priority statistics. - Update regarding Fire Flow Mapping. - 4.0 Cal Fire Staffing. | |
| 10. Closing Comments by ESAC Committee Members | <p>Committee Member Dillingham apologized to the Committee and Staff for the heated discussion between him and Vice Chairperson Storm.</p> | |
| 11. Adjournment | <p>The meeting adjourned at 6:29 p.m.</p> | |

Item #3

Review on Financial Updates

for Fund 301

LOS OSOS COMMUNITY SERVICES DISTRICT
Statement of Revenues and Expenditures
301 - 301 - Fire
From 7/1/2014 Through 6/30/2015
(In Whole Numbers)

| | Adopted Budget FY2014/2015 | YTD Actual thru 09/30/2014 | Remaining Budget | Percent Remaining |
|--|----------------------------------|----------------------------------|---------------------|----------------------|
| Revenues | | | | |
| Property Taxes | | | | |
| 4035 | 1,607,443 | 0 | (1,607,443) | (100)% |
| | 1,607,443 | 0 | (1,607,443) | (100)% |
| Grant Revenue | | | | |
| 4955 | 1,500 | 0 | (1,500) | (100)% |
| | 1,500 | 0 | (1,500) | (100)% |
| Special Taxes & Assessments | | | | |
| 4015 | 22,500 | 0 | (22,500) | (100)% |
| 4050 | 506,710 | 0 | (506,710) | (100)% |
| | 529,210 | 0 | (529,210) | (100)% |
| Other Revenues | | | | |
| 4000 | 67,134 | 16,561 | (50,573) | (75)% |
| 4055 | 4,000 | 0 | (4,000) | (100)% |
| | 71,134 | 16,561 | (54,573) | (77)% |
| Use of Money & Property | | | | |
| 4501 | 5 | 0 | (5) | (100)% |
| 4510 | 235 | 0 | (235) | (100)% |
| | 240 | 0 | (240) | (100)% |
| | 2,209,527 | 16,561 | (2,192,966) | (99)% |
| Expenditures | | | | |
| Personnel | | | | |
| Salaries/Wages | | | | |
| 8290 | 450 | 0 | 450 | 100 % |
| 8295 | 3,330 | 1,821 | 1,509 | 45 % |
| 8310 | 7,770 | 1,066 | 6,704 | 86 % |
| 8330 | 100 | 0 | 100 | 100 % |
| 8340 | 88,000 | 12,332 | 75,668 | 86 % |
| 8345 | 3,500 | 310 | 3,190 | 91 % |
| 8355 | 12,000 | 1,380 | 10,620 | 88 % |
| 8360 | 1,500 | 310 | 1,190 | 79 % |
| | 116,650 | 17,219 | 99,431 | 85 % |
| Payroll Taxes & Benefits | | | | |
| 5021 | 7,590 | 1,018 | 6,572 | 87 % |
| 5030 | 3,000 | 247 | 2,753 | 92 % |
| 5031 | 0 | 95 | (95) | 0 % |
| 5051 | 1,775 | 250 | 1,525 | 86 % |
| 5120 | 5,104 | 2,947 | 2,157 | 42 % |
| 5124 | 0 | 28 | (28) | 0 % |
| | 17,469 | 4,585 | 12,884 | 74 % |
| Employment Services | | | | |
| 5000 | 1,300 | 0 | 1,300 | 100 % |
| 5101 | 8,680 | 1,068 | 7,612 | 88 % |
| 6230 | 3,100 | 150 | 2,950 | 95 % |
| | 13,080 | 1,218 | 11,862 | 91 % |
| | 147,199 | 23,021 | 124,178 | 84 % |
| Clothing & Uniforms | | | | |

LOS OSOS COMMUNITY SERVICES DISTRICT
Statement of Revenues and Expenditures
301 - 301 - Fire
From 7/1/2014 Through 6/30/2015
(In Whole Numbers)

| | Adopted Budget FY2014/2015 | YTD Actual thru 09/30/2014 | Remaining Budget | Percent Remaining |
|--|----------------------------------|----------------------------------|---------------------|----------------------|
| 7246 | 2,500 | 0 | 2,500 | 100 % |
| 7248 | 1,000 | 95 | 905 | 91 % |
| Total Clothing & Uniforms | 3,500 | 95 | 3,405 | 97 % |
| Contract Services | | | | |
| 6110 | 0 | 300 | (300) | 0 % |
| 7100 | 480 | 372 | 108 | 23 % |
| 7202 | 450 | 111 | 339 | 75 % |
| 7204 | 2,700 | 387 | 2,313 | 86 % |
| 7222 | 1,050 | 0 | 1,050 | 100 % |
| 7500 | 1,709,966 | 0 | 1,709,966 | 100 % |
| Total Contract Services | 1,714,646 | 1,170 | 1,713,476 | 100 % |
| Equipment & Tools | | | | |
| 6055 | 1,750 | 0 | 1,750 | 100 % |
| 6440 | 14,198 | 0 | 14,198 | 100 % |
| 6460 | 5,500 | 0 | 5,500 | 100 % |
| 6610 | 1,500 | 0 | 1,500 | 100 % |
| 6630 | 500 | 0 | 500 | 100 % |
| 7234 | 3,200 | 501 | 2,699 | 84 % |
| 7238 | 14,500 | 2,072 | 12,428 | 86 % |
| 7242 | 1,000 | 288 | 712 | 71 % |
| 7252 | 8,800 | 0 | 8,800 | 100 % |
| Total Equipment & Tools | 50,948 | 2,861 | 48,087 | 94 % |
| Financial Services | | | | |
| 7310 | 100 | 0 | 100 | 100 % |
| Total Financial Services | 100 | 0 | 100 | 100 % |
| Insurance, Licenses & Regulatory Fees | | | | |
| 6120 | 2,000 | 0 | 2,000 | 100 % |
| 6340 | 100 | 100 | 0 | 0 % |
| 6345 | 2,400 | 0 | 2,400 | 100 % |
| 7325 | 21,000 | 21,699 | (699) | (3)% |
| Total Insurance, Licenses & Regulatory Fees | 25,500 | 21,799 | 3,701 | 15 % |
| Legal & Professional | | | | |
| 7320 | 200 | 0 | 200 | 100 % |
| 7326 | 1,800 | 141 | 1,659 | 92 % |
| 7340 | 440 | 0 | 440 | 100 % |
| Total Legal & Professional | 2,440 | 141 | 2,299 | 94 % |
| Office/Operations | | | | |
| 7140 | 3,320 | 143 | 3,177 | 96 % |
| 7160 | 400 | 0 | 400 | 100 % |
| 7200 | 600 | 28 | 572 | 95 % |
| 7216 | 1,200 | 0 | 1,200 | 100 % |
| 7226 | 1,300 | 0 | 1,300 | 100 % |
| 7230 | 1,500 | 77 | 1,423 | 95 % |
| 7240 | 650 | 0 | 650 | 100 % |
| Total Office/Operations | 8,970 | 248 | 8,722 | 97 % |

LOS OSOS COMMUNITY SERVICES DISTRICT
Statement of Revenues and Expenditures
301 - 301 - Fire
From 7/1/2014 Through 6/30/2015
(In Whole Numbers)

| | Adopted Budget FY2014/2015 | YTD Actual thru 09/30/2014 | Remaining Budget | Percent Remaining |
|--------------------------------|----------------------------------|----------------------------------|---------------------|----------------------|
| Other Expense | | | | |
| 7201 | 500 | 0 | 500 | 100 % |
| 7209 | 450 | 0 | 450 | 100 % |
| 7218 | 350 | 0 | 350 | 100 % |
| 7224 | 500 | 24 | 476 | 95 % |
| | <u>1,800</u> | <u>24</u> | <u>1,776</u> | <u>99 %</u> |
| Rents & Utilities | | | | |
| 6000 | 2,500 | 577 | 1,923 | 77 % |
| 6025 | 3,800 | 586 | 3,214 | 85 % |
| 8610 | 6,000 | 721 | 5,279 | 88 % |
| 8620 | 1,600 | 135 | 1,465 | 92 % |
| 8630 | 1,100 | 255 | 845 | 77 % |
| 8640 | 3,300 | 540 | 2,760 | 84 % |
| 8670 | 100 | 21 | 79 | 79 % |
| | <u>18,400</u> | <u>2,836</u> | <u>15,564</u> | <u>85 %</u> |
| Repairs & Maintenance | | | | |
| 6400 | 500 | 0 | 500 | 100 % |
| 6405 | 400 | 258 | 142 | 36 % |
| 6640 | 3,000 | 1,645 | 1,355 | 45 % |
| 6750 | 2,100 | 5 | 2,095 | 100 % |
| 6775 | 800 | 765 | 35 | 4 % |
| 6800 | 700 | 13 | 687 | 98 % |
| 6900 | 5,000 | 755 | 4,245 | 85 % |
| | <u>12,500</u> | <u>3,441</u> | <u>9,059</u> | <u>72 %</u> |
| Travel & Training | | | | |
| 6300 | 200 | 0 | 200 | 100 % |
| 7141 | 300 | 0 | 300 | 100 % |
| 7323 | 300 | 0 | 300 | 100 % |
| 7324 | 800 | 25 | 775 | 97 % |
| 8405 | 6,000 | 0 | 6,000 | 100 % |
| 8410 | 400 | 164 | 236 | 59 % |
| 8510 | 300 | 0 | 300 | 100 % |
| | <u>8,300</u> | <u>189</u> | <u>8,111</u> | <u>98 %</u> |
| Capital Outlay | | | | |
| 9076 | 20,000 | 0 | 20,000 | 100 % |
| | <u>20,000</u> | <u>0</u> | <u>20,000</u> | <u>100 %</u> |
| Reserves | | | | |
| 9504 | 86,100 | 0 | 86,100 | 100 % |
| | <u>86,100</u> | <u>0</u> | <u>86,100</u> | <u>100 %</u> |
| Transfers | | | | |
| 9511 | 109,124 | 0 | 109,124 | 100 % |
| | <u>109,124</u> | <u>0</u> | <u>109,124</u> | <u>100 %</u> |
| | <u>2,209,527</u> | <u>55,824</u> | <u>2,153,703</u> | <u>97 %</u> |
| Net Revenues over Expenditures | <u>0</u> | <u>(39,263)</u> | <u>(39,263)</u> | |

Item #4

Review of Fire Daily Activity Log

Item #7

Review of Monthly Fire

Department Report for

September, 2014



CAL FIRE
San Luis Obispo
County Fire Department

635 N. Santa Rosa • San Luis Obispo, CA 93405
Phone: 805-543-4244 • Fax: 805-543-4248
www.calfireslo.org



Robert Lewin, Fire Chief

November 6, 2014

To: Honorable LOCSB Board of Directors

From: Phill Veneris, Battalion Chief

**Subject: Agenda Item 9A – November 6, 2014 Board Meeting
District /CAL FIRE Chief Report for September 2014**

EMERGENCY ACTIVITY

1. Station 15 - South Bay responded to 94 calls in September with 1 Simultaneous Call (Back to Back). The Simultaneous Call required Advanced Life Support (2nd call). Of these 94 incidents, 66 were Medical calls with 48 requiring Advanced Life Support provided by Paramedics; On one of these calls, a CAL FIRE Firefighter rode in to the hospital with SLO Ambulance. Three incidents were reported as Traffic Collision; Three incidents were reported as Fire, 20 as Public Service Assists, and five as Emergency.
2. Company 15 was called to cover the station or respond to emergencies in the month of September a total of 5 times.

ADMINISTRATION

3. During the month of September, Station 15 – South Bay Staff continued preparations for the Annual Fire Safety Fair, previously called Open House. This year's event was held on Saturday, October 11, 2014 from 11 am – 3 pm in the Vons Parking Lot and featured tours of the SLO County Fire Safety House, Medic Engine 15, Medic Rescue 15, Medic Engine 215, and Boat 15. Attendees also participated in our Raffle, benefitting the Alisa Ann Ruch Burn Foundation, with prizes such as a *A Walk Through the Vineyards Wine Collection*, *Starbucks: Dance on the Dark Side Assortment*, *Hair Lines Salon Basket* (valued at \$150) and much more. Firefighters demonstrated the "Jaws of Life" and Extinguisher Flash Pan. Experts taught children of all ages the technique of 'Hands-Only CPR.' Other Emergency Service Agencies, such as SLO County Sheriff's, San Luis Ambulance, CHP, Los Osos Focus Group, Emergency Services Advisory Committee and SLO County C.E.R.T presented interesting displays and vehicles throughout the event. A tri-tip lunch was available for purchase, provided by the Kiwanis Club of Los Osos.

ADMINISTRATION

4. On September 10 & 11, 2014 CAL FIRE Executive Assistant Harmony Brown, attended a course provided by SLO County at no cost on the Word Office Suite. On September 12, 2014, Harmony participated in an 8-hour conference with the Administrative Fire Services Section in Avila Beach. This Section joins Fire Service Executive Assistants, Human Resource Specialists, and other Administrative Employees throughout California to share ideas and resources and provide lectures regarding all aspects of the Fire Service. This particular meeting was hosted by CAL FIRE/SLO County Fire and instructed attendees on the challenges related to public relations/media during a large incident.

TRAINING


5. During the month of September, 2014, Station 15 – South Bay continued the hiring process with three of the four chosen Reserve Firefighter Applicants. The fourth applicant requires training in the Paid-Call Firefighter Academy that will not begin until early February, 2015. The three remaining applicants submitted and successfully completed a medical exam by a physician. Applicants have been provided South Bay Fire Uniforms, and are scheduled to begin between 48 and 275 hours of training, depending on pre-existing training prior to being eligible to work shifts or respond to call backs at Station 15 - South Bay. Staff anticipates that the first of these applicants will be eligible to respond upon completion of the Station 15 – South Bay Rookie Taskbook (about 48 hours of training). The final applicant should be available in late Spring, 2015. Reserve Company 15 currently has 18 of 25 positions filled with 1 on an approved Leave of Absence.

SPECIAL PROGRAMS/PROJECTS

6. During the month of September, Medic Rescue 15 was sent to West-Mark in Modesto for repairs to the buildup. This is the second time that the buildup experienced cracks and needed to be repaired. The first repair was completed locally, but was not successful. The second repair was completed by Ferrara Fire Apparatus, Medic Rescue 15's manufacturer. This repair was also completed at no cost to the LOCSD. In its absence, Station 15 – South Bay responded with E215 as the first engine out.

Respectfully Submitted,

Rob Lewin, Unit Chief
CAL FIRE / San Luis Obispo County Fire Department



By Phill Veneris, North Coast Battalion Chief
CAL FIRE / San Luis Obispo County Fire Department

CAL FIRE STATION 15 - SOUTH BAY

2014 ANNUAL ACTIVITY LOG

| ACTIVITY | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC | TOTAL |
|------------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|-------|
| *FIRES - ALL TYPES | 6 | 4 | 7 | 9 | 10 | 4 | 2 | 7 | 3 | | | | |
| FALSE ALARMS | 2 | 1 | 4 | 4 | 1 | 3 | 2 | 8 | 1 | | | | |
| *RESCUE - EMS | 72 | 64 | 72 | 61 | 70 | 78 | 78 | 61 | 66 | | | | |
| ADV. LIFE SUPPORT | 42 | 34 | 42 | 32 | 27 | 45 | 35 | 31 | 48 | | | | |
| TRAFFIC COLLISION | 5 | 1 | 7 | 4 | 4 | 7 | 3 | 2 | 3 | | | | |
| *SERVICE ASSISTS | 23 | 14 | 18 | 24 | 24 | 23 | 19 | 21 | 20 | | | | |
| *EMERGENCY | 3 | 3 | 5 | 5 | 5 | 6 | 10 | 3 | 5 | | | | |
| CODE 2 RESPONSE | 10 | 11 | 8 | 12 | 22 | 7 | 9 | 13 | 7 | | | | |
| -ZONE I | 1 | 1 | 3 | 1 | 1 | 1 | 0 | 1 | 1 | | | | |
| -MDO | 3 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| -MUTUAL AID | 0 | 0 | 3 | 2 | 3 | 0 | 0 | 1 | 0 | | | | |
| SUBTOTAL: OUT OF DISTRICT | 4 | 3 | 7 | 3 | 4 | 1 | 0 | 2 | 1 | 0 | 0 | 0 | 0 |
| SUBTOTAL: BACK-TO-BACK | 7 | 4 | 5 | 3 | 7 | 3 | 4 | 5 | 0 | | | | |
| SUBTOTAL: BACK-TO-BACK (ALS) | 5 | 4 | 6 | 3 | 6 | 0 | 2 | 2 | 1 | | | | |
| 2014 TOTAL - MONTHLY | 104 | 85 | 102 | 99 | 109 | 111 | 109 | 92 | 94 | 0 | 0 | 0 | 0 |

| 2014 CALLS YTD | 104 | 189 | 291 | 390 | 499 | 610 | 719 | 811 | 905 | 905 | 905 | 905 | 905 |
|----------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
|----------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|

| | | | | | | | | | | | | | |
|----------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|
| 2013 TOTAL - MONTHLY | 108 | 87 | 108 | 98 | 100 | 122 | 102 | 112 | 115 | 102 | 83 | 113 | 1250 |
| 2012 TOTAL - MONTHLY | 95 | 98 | 105 | 100 | 94 | 83 | 105 | 119 | 94 | 118 | 121 | 127 | 1259 |
| 2011 TOTAL - MONTHLY | 111 | 72 | 81 | 106 | 97 | 115 | 99 | 91 | 112 | 131 | 89 | 84 | 1188 |
| 2010 TOTAL - MONTHLY | 121 | 79 | 93 | 88 | 98 | 86 | 115 | 100 | 103 | 104 | 94 | 96 | 1177 |
| 2009 TOTAL - MONTHLY | 84 | 79 | 74 | 126 | 89 | 80 | 86 | 77 | 87 | 148 | 99 | 177 | 1206 |
| 2008 TOTAL - MONTHLY | 126 | 123 | 101 | 89 | 110 | 98 | 71 | 105 | 71 | 73 | 77 | 110 | 1154 |
| 2007 TOTAL - MONTHLY | 100 | 87 | 90 | 88 | 100 | 60 | 77 | 80 | 94 | 76 | 70 | 95 | 1017 |
| 2006 TOTAL - MONTHLY | 112 | 83 | 81 | 88 | 97 | 84 | 94 | 86 | 72 | 93 | 87 | 99 | 1076 |
| 2005 TOTAL - MONTHLY | 88 | 91 | 88 | 88 | 77 | 73 | 68 | 72 | 86 | 79 | 100 | 88 | 998 |